



CASE STUDY



The Power of Specialized Audit: Why a Multi-Billion Dollar Shipper Returned to Trans Audit

Background

A multi-billion dollar chemical and agricultural science shipper with a prior history of utilizing Trans Audit for transportation post payment auditing decided to bring the function inhouse. After over two years of internal post payment audit efforts, the shipper identified a potential of only \$200,000 in overpayment claims, illustrating a significant gap in its internal capabilities versus Trans Audit's prior results.

The Turning Point: Reengaging Trans Audit

Recognizing the limited success of its internal audit program compared to its past experience with Trans Audit, the shipper strategically decided to re-engage Trans Audit for its post payment audit needs.

Rapid Implementation and Tangible Results: Trans Audit's Approach

Trans Audit demonstrated remarkable efficiency in the re-onboarding process, reinstating the shipper within just one week. More impressively, in less than two months following reengagement, Trans Audit filed over **\$900,000** in overcharge and overpayment claims. This rapid and substantial claim identification highlighted Trans Audit's expertise and effectiveness compared to the shipper's internal efforts.

Expanding the Scope: A Holistic Approach

The shipper's decision to return to Trans Audit fortifies its desire for a comprehensive and effective post payment audit and expense recovery across all transportation modes and business units, as well as a holistic approach to transportation spend management.

Key Takeaways

- **Significant Increase in Claim Identification:** Trans Audit identified over four times the amount of overpayments in less than two months compared to the shipper's two-year internal effort.
- **Rapid Onboarding:** Trans Audit's ability to onboard the shipper within one week minimized disruption and quickly delivered value.
- **Demonstrated Expertise:** The exponential increase in claim identification and variability confirms the specialized expertise and efficiency of Trans Audit as a dedicated post payment audit provider.

Conclusion

Trans Audit here again powerfully illustrates its value proposition as the premier transportation post payment audit specialist. The shipper's limited success with a two-year internal program, followed by a swift and monumental increase in claims and refunds upon reengaging Trans Audit, solidifies the expertise, efficiency, and financial benefits Trans Audit delivers in optimizing transportation expense recoveries.